

Financial Statements

The Scott Mission

September 30, 2017

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Independent Auditor's Report

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To the Board of Directors of The Scott Mission

We have audited the accompanying financial statements of The Scott Mission, which comprise the statement of financial position as at September 30, 2017, the statements of revenue and expenses, changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of The Scott Mission as at September 30, 2017, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Other matter

Our audit was conducted for the purposes of forming an opinion on the financial statements taken as a whole. The supplementary information on pages 15 and 16 is presented for purposes of additional information and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied, only to the extent necessary to express an opinion, in the audit of the financial statements taken as a whole.

Grant Thornton LLP

Toronto, Canada December 18, 2017 Chartered Professional Accountants
Licensed Public Accountants

The Scott Mission Statement of Financial Position

September 30

	Operating Fund	Reserve Fund	Total 2017	Total 2016
Assets Current				
Cash Accounts receivable Prepaid expenses	\$ 159,295 419,930 13,876	\$ - -	\$ 159,295 419,930 13,876	\$ 228,330 938,364 43,909
Interfund receivable (payable) (Note 3)	1,969,781 2,562,882	(1,969,781) (1,969,781)	593,101	1,210,603
Investments, at market value (Note 4) Property and equipment (Note 5)	7,740,309 7,740,309	23,513,821 	23,513,821 7,740,309 31,254,130	22,146,863 7,662,588 29,809,451
	\$10,303,191	\$ 21,544,040	\$ 31,847,231	\$ 31,020,054
Liabilities Current Accounts payable and accrued				
liabilities	\$ 597,309	<u> </u>	\$ 597,309	<u>\$ 1,051,489</u>
Post-retirement benefit plan liability (Note 6)		1,513,932	1,513,932	2,291,799
	597,309	1,513,932	2,111,241	3,343,288
Fund balances Property and equipment				
Invested in property and equipment Working capital – unrestricted Externally restricted Post-retirement benefit plan deficit	7,740,309 1,839,751 125,822	*	7,740,309 1,839,751 125,822	7,662,588 1,499,546 47,555
(Note 6)	*	(1,513,932)	(1,513,932)	(2,291,799)
Internally restricted reserve funds (Note 2)		21,544,040	21,544,040	_20,758,876
	9,705,882	20,030,108	29,735,990	27,676,766
	\$10,303,191	\$ 21.544,040	<u>\$ 31,847,231</u>	\$ 31,020,054

Commitments (Note 9)

On behalf of the Board

Director

Director

The Scott Mission Statement of Revenue and Expenses Year ended September 30

	Operating Fund	Reserve Fund	Total 2017	Total 2016
Revenue				
General contributions	\$ 6,991,806	\$	\$ 6,991,806	\$ 5,965,060
Donations in kind	4,305,567	: :=:	4,305,567	4,209,750
Bequests	2,221,923	i ⊕ 0	2,221,923	3,927,333
Grants	1,487,233	(+)	1,487,233	1,149,305
Fees from ministry to children				• •
and youth	757,596		757,596	702,520
Restricted donations	92,567	3	92,567	69,328
Interest and miscellaneous income	78,612		78,612	7,914
	<u>15,935,304</u>		15,935,304	16,031,210
Expenses Ministry to homeless and elderly Ministry to families Ministry to children and youth Fundraising Administration and support ministry Public awareness	5,095,409 4,485,967 3,408,085 1,277,867 881,057 762,465 15,910,850		5,095,409 4,485,697 3,408,085 1,277,867 881,057 762,465 15,910,850	5,764,771 3,719,967 2,706,733 1,214,024 922,687 695,395 15,023,577
Excess of revenue over expenses before net investment income	24,454		24,454	1,007,633
Net appreciation on investments (Note 4)	-	1,366,958	1,366,958	1,592,813
Investment expenses		(76,412)	(76,412)	(69,725)
Net investment income		1,290,546	1,290,546	1,523,088
Excess of revenue over expenses	<u>\$ 24.454</u>	<u>\$ 1.290.546</u>	<u>\$ 1.315.000</u>	\$ 2,530,721

The Scott Mission Statement of Changes in Fund Balances Year ended September 30

a-	F	Invested in Property and Equipment	Working Capital – Unrestricted	Externally Restricted	Reserve Fund – Internally Restricted	Total 2017	Total 2016
Fund balances, beginning of year	\$	7,662,588	\$ 1,499,546	\$ 47,555	\$ 18,467,077	\$ 27,676,766	\$ 26,324,888
Excess of revenue over expenses		-	(53,813)	78,267	1,290,546	1,315,000	2,530,721
Pension benefit expenses (Note 6)		-	471,739	-	(471,739)	-	-
Pension remeasurements and other items (Note 6)		:-	u s	-	744,224	744,224	(1,178,843)
Amortization of property and equipment		(459,692)	459,692	-	-		<u> </u>
Purchase of property and equipment	_	537,413	(537,413)	=			
Fund balances, end of year	S	7,740,309	\$ 1,839,751	\$ 125,822	\$ 20,030,108	\$ 29,735,990	\$ 27,676,766

The Scott Mission Statement of Cash Flows		
Year ended September 30	2017	2016
·		
Increase (decrease) in cash		
Operating Excess of revenue over expenses Items not affecting cash	\$ 1,315,000	\$ 2,530,721
Amortization of property and equipment	459,692	473,407
Pension benefit expenses	471,739	401,980
Unrealized capital losses (gains) (Note 4)	1,007,031	738,184
	3,253,462	4,144,292
Change in non-cash working capital items Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue	518,434 30,033 (479,362) 25,182	(431,225) 15,421 236,747
	94,287	(179,057)
Employer contributions to fund pension plan (Note 6)	(505,382)	(576,210)
8	2,842,367	3,389,025
Investing		
Investment income reinvested (Note 4)	(2,373,989)	(2,330,998)
Withdrawal of investments (Note 4) Purchase of investments (Note 4)	<u> </u>	3,300,000 (1,100,000)
Purchase of property and equipment	(537,413)	(3,241,196)
	(2,911,402)	(3,372,194)
Increase (decrease) in cash	(69,035)	16,831
Cash		
Beginning of year	228,330	211,499
End of year	\$ 159,295	\$ 228,330

September 30, 2017

1. Purpose of the organization

The Scott Mission (the "Mission") is incorporated under The Companies Act of the Province of Ontario as a corporation without share capital and is a registered charity under the Income Tax Act. Accordingly, the Mission is exempt from income taxes.

The Mission serves Christ as Lord and Master in faith, putting the spirit of Christ into concrete, positive action through well-rounded spiritual and social services to men, women and children.

The allocation of resources has been presented as follows:

Ministry to homeless and elderly

The expenses of this ministry include daily hot meals, counselling, accommodation, and many other ministries to those on the street or alone.

Ministry to families

These expenses include the free clothing store, the food bank, and counselling.

Ministry to children and youth

The expenses of ministry to children and youth incorporates the daycare facility, summer camp at the Caledon location, midweek youth and children's clubs, and counselling.

Administration and support ministry

The expenses allocated to this ministry include management support, clerical and accounting support, and various professional services.

Fundraising

The majority of fundraising expenses are to implement strategies to raise funds and acquire new donors.

Public awareness

These expenses represent the significant work of co-ordinating the ministry and of individual and corporate volunteers, and the public relations and education functions of the Mission.

2. Summary of significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO"). The significant accounting policies selected by the Mission and applied in these financial statements are summarized below.

September 30, 2017

2. Summary of significant accounting policies (continued)

Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Areas requiring the use of significant estimates include the estimated value of donations in kind recognized in revenue, the collectability of accounts receivable, the useful life of property and equipment, and measurement of the accrued benefit obligation and the annual pension expense related to the Mission's post-retirement benefit plan. Actual results could differ from these estimates.

Fund accounting

The Mission uses fund accounting to present its financial statements whereby resources for particular purposes are classified for accounting and reporting purposes into one of the following funds.

Operating Fund

The Operating Fund includes the assets (including property and equipment), liabilities, revenue and expenses applicable to the general operations of all programs. The working capital – unrestricted fund balance finances these activities. The Mission maintains an unrestricted working capital fund balance to support its daily operations. The fund balance is maintained at a level sufficient to provide for the fluctuations in cash flow that occur throughout the annual cycle of donations and operations expenditures.

Reserve Fund

The Reserve Fund was established and is internally restricted to segregate funds needed for future capital and operating expenses and the post-retirement benefit plan.

The Board of Directors (the "Board") manages the fund on an ongoing basis with the primary objective of providing reasonable rates of return consistent with market opportunities for balanced risk appetite and high standards of investment quality while preserving capital.

With Board approval, amounts are periodically transferred from the Reserve Fund to the Operating Fund as needed to support the operations of the Mission within the approved operating budget, to provide funds for capital requirements, to cover unexpected contingencies and to invest in strategic initiatives in line with the Mission's goals. It is the opinion of the Board that the fund is managed in a prudent and responsible manner.

With God's provision and direction to enhance the Mission's transformational impact in the lives of those the Mission serves, the Board is considering various operational and capital initiatives. These long term transformative initiatives will be funded from current and future efforts as well as funds that have prudently been set aside for such a time and purpose.

Externally Restricted Fund

The Externally Restricted Fund consists of a charitable remainder trust and other funds externally designated by donors for specific purposes.

September 30, 2017

2. Summary of significant accounting policies (continued)

Interfund transfers

Transfers between the various funds are made when resources of one fund have been authorized to finance activities and acquisitions in another fund.

Revenue recognition

The Mission follows the restricted fund method of accounting for restricted contributions.

General contributions and bequests are recognized as revenue of the Operating Fund when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Donations in kind reflect food, clothing and other usable donated goods and are recognized as revenue based on the number and estimated value of hot meals served in the fiscal year, food provided by the Food Bank, clothing supplied to those in need, or at fair market value when donated.

Grant revenue is recognized when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Fees from ministry to children and youth are recognized in the period in which ministry programming is delivered.

Contributed goods and services

The Mission receives donated contributions of food, used clothing and other useable goods. Donated food and clothing are valued at estimated fair value at the time of their consumption.

Volunteers contribute many hours per year to assist the Mission in carrying out its service activities. Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

Property and equipment

Purchased property and equipment are recorded in the Operating Fund at cost less accumulated amortization. The Mission amortizes the cost of property and equipment on a straight-line basis over their estimated useful lives as follows:

Buildings and improvements

Vehicles

Furniture and equipment

Computers

20 or 30 years

3 to 7 years

5 years

3 years

Allocation of expenses

The Mission allocates general administrative expenses to ministry programs based on management's best estimate of actual time spent by employees towards the specific ministries (Note 7).

September 30, 2017

2. Summary of significant accounting policies (continued)

Post-retirement benefit plan

The Mission records pension plan costs each year based on the most recent actuarial valuation report prepared for accounting purposes including pension entitlements earned each year by the eligible employees.

Financial instruments

The Mission considers any contract creating a financial asset, liability, or equity instrument as a financial instrument, except in limited circumstances. The Mission's financial instruments comprise cash, accounts receivable, investments, and accounts payable.

Financial assets and liabilities obtained in arm's length transactions are initially recorded at their fair value. The Mission subsequently measures all of its financial assets and liabilities at amortized cost, except for investments which are measured at market value. Unrealized gains and losses on investments are recognized in the excess of revenue over expenses.

3. Interfund receivable (payable)

The Operating Fund has an interfund receivable from the Reserve Fund of \$1,969,781 (2016 – \$1,387,987) which is due on demand and bears no interest.

4. Investments, at market value

Investments in pooled funds are held as follows:

	2017	2016
Strowe Fund Zeidman Family Memorial Fund Reserve Fund	\$ 432,680 	\$ 116,398 416,877 21,613,588
	<u>\$ 23,513,821</u>	\$ 22,146,863

The investments in pooled funds are managed under the authority of the Board to achieve the long-term objectives of the Mission and the funding requirements of the post-retirement benefit plan (Note 6). The value of the investments is subject to market fluctuations which can be significant.

Investments in pooled funds are held as follows:

	2017	2016
Fixed income Foreign equities Canadian equities Cash	\$ 8,248,648 7,500,909 6,807,251 957,013	\$ 6,347,291 7,321,753 7,822,272 655,547
	\$ 23,513,821	\$ 22,146,863

September 30, 2017

4. Investments, at market value (continued)

The following additional information is available regarding the activity of the investments in pooled funds:

tunds:	2017	2016
Opening investments balance, at market value	\$ 22,146,863	\$ 22,754,049
Add: Investment income reinvested Unrealized capital losses Net realized capital gains	567,660 (1,007,031) 1,806,329	526,882 (738,184) 1,804,116
Net appreciation on investments	1,366,958	1,592,813
Investments balance, at market value	23,513,821	24,346,863
Add: New investments Less: Net withdrawals		1,100,000 (3,300,000)
Ending investments balance, at market value	\$ 23,513,821	\$ 22,146,863

5. Property and equipment

	Cost	Accumulated Amortization	2017 Net Book <u>Value</u>	2016 Net Book Value
Property and equipment acquired				
before October 1, 1992	\$ 1	\$	\$ 1	\$ 1
Land	3,408,730		3,408,730	3,408,730
Buildings and improvements	5,512,934	(1,845,587)	3,667,347	3,687,795
Vehicles	965,726	(683,632)	282,094	162,549
Furniture and equipment	1,677,146	(1,482,407)	194,739	291,950
Computers	922,592	(896,605)	25,987	9,344
New property development	<u>161,411</u>	-	161,411	102,219
	\$12,648,540	\$ (4,908,231)	\$ 7,740,309	\$ 7,662,588

Property and equipment acquired before October 1, 1992 are recorded at a nominal value as their cost is not reasonably determinable. During fiscal 2017, the Mission acquired \$59,222 (2016 – \$3,216,088) of property and equipment, a significant portion of which are additions to an adjacent property, and in costs incurred for its future development. Amortization of the new property development costs will commence when the project is substantially complete.

September 30, 2017

6. Post-retirement benefit plan

The Mission maintains a defined benefit pension plan to provide retirement income to its eligible employees. The plan pays fixed monthly pension amounts to eligible retirees.

The pension plan holds a pool of investments to fund the future pension obligation. The annual funding contributions made by the Mission are shown below, with the total value of the investments shown as the fair value of plan assets.

The present value of the pension obligation is computed by an actuary using standard methodology employing a number of assumptions about future events including employee retirements and turnover, compensation and financial market conditions. The result of this computation is called the accrued benefit obligation, and is shown below along with the significant assumptions used.

The accrued benefit obligation currently exceeds the fair value of plan assets, resulting in a plan deficit. The funding contributions made by the Mission are at the rates recommended by the actuary which are in accordance with government regulations. The funding contributions are also approved by the Board.

The Mission measures the fair value of plan assets and its accrued benefit obligation for accounting purposes as at September 30 of each year. The most recently completed actuarial valuation was as at September 30, 2015.

	-	2017	2016
Fair value of plan assets Accrued benefit obligation	\$	7,376,436 (8,890,368)	\$ 6,670,252 (8,962,051)
Benefit plan funded status (deficit)	<u>\$</u>	(1,513,932)	\$ (2,291,799)
Continuity of the post-retirement benefit plan liability is as follows:			
Balance, beginning of year Pension benefit expenses Employer contributions Remeasurement and other items	\$	(2,291,799) (471,739) 505,382 744,224	\$ (1,287,186) (401,980) 576,210 (1,178,843)
Balance, end of year	\$	(1,513,932)	\$ (2,291,799)

The significant actuarial assumptions adopted in measuring the accrued retiree benefit obligation are as follows:

	2017	2016
Discount rate	3.85%	3.35%
Expected long-term rate of return on plan assets	3.85%	3.35%
Rate of compensation increase	2.00%	2.00%

Portfolio investments held exclusively to fund the accrued retiree benefit plan are invested under the direction of professional managers over the long-term to meet both current and long-term benefit obligations. The managers incorporate an asset mix strategy which considers a number of factors intended to achieve the overall expected rate of return on plan assets of 3.85% (2016 - 3.35%).

September 30, 2017

6. Post-retirement benefit plan (continued)

The expense recognized for 2017 of \$471,739 (2016 - \$401,980) represents actuarially determined current service costs and interest, and is allocated in accordance with the information disclosed in Notes 2 and 7.

During the year, benefits paid were \$216,383 (2016 - \$172,910).

Commencing on November 19, 2009, new employees were no longer eligible to join the defined benefit pension plan; instead, they are eligible to join a new defined contribution pension plan established by the Mission upon the first day of the pay period following the completion of two years of service. The Mission contributed \$53,202 (2016 - \$32,442) to the defined contribution pension plan during the year.

7. Allocation of administration expenses

During 2017, \$1,501,740 (2016 - \$1,464,002) in general administration expenses were allocated to various ministry programs based on management's estimate of actual resources utilized by each area as follows:

	-	2017		2016
Ministry to homeless and elderly Ministry to families		31% 27%		33% 27%
Ministry to children and youth		35%		30%
Public awareness		7%		10%
8. Wage subsidies grant				
Toronto Children's Services Wage Subsidies are as follows:				
•	-	2017	_	2016
Wage subsidies received in the year Wage subsidies spent and recognized as grant revenue	\$	13,728	\$	54,912
(according to Day Nurseries Act, Regulation 262, Amended to O.Reg 277/98, Section 1)	-	(13,728)	-	(54,912)
Wage subsidies deferred to future years	\$		\$	

9. Commitments

In November 2017, the Mission entered into an agreement with a construction company for design services, construction, and other related services for the redevelopment of its 502/508 Spadina Avenue property. The project agreement has four phases. The commitment made to date for Phase I of the project is \$380,000. The total anticipated cost of the project is \$19.8 million, and is estimated to be completed by April 2021.

September 30, 2017

10. Financial instruments

The Mission's main financial instrument exposure, which remains unchanged from the prior year, is detailed below. It is management's assessment that the Mission is not exposed to significant liquidity risk.

Credit risk

Credit risk arises from the potential that accounts receivable are not paid. The Mission is exposed to credit risk relating to its amounts receivable as failure of any of these parties to fulfill their obligation could result in significant financial losses.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk, and other price risk.

Currency risk

Currency risk is the risk arising from the change in price of one currency against another. The Mission is exposed to currency risk through investments in pooled funds which are in foreign currencies.

Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Mission is exposed to interest rate risk on fixed income investments in pooled funds as the value of these investments will change with market fluctuations.

Other price risk

Other price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or other factors affecting all similar financial instruments traded in the market. The Mission is exposed to other price risk through its equity investments in pooled funds.

11. Comparative amounts

Certain comparative amounts have been reclassified from those previously presented to conform to the presentation of the 2017 financial statements.

The Scott Mission Schedule 1 - Statement of Revenue and Expenses for the Overnight Program Year ended September 30

The following activity related to the City of Toronto Overnight Hostel program is included with revenue and expenses reported by the Mission for the year.

Revenue	2017	2016
Overnight grant	\$ 1,355,642	\$ 1,073,708
Expenses	y 1,000,072	<u> </u>
Salaries and benefits		
Salaries	707,450	640,011
Benefits	128,295	153,555
	<u>835,745</u>	793,566
Administration and operational		
Food services	108,322	96,540
Material and services	33,385	31,292
Resident personal needs and replacement	28,943	23,590
Other	24,889	17,021
Transportation and communications	4,844	3,851
B 44 75	200,383	172,294
Property management / building	22.22	22.225
Utilities	38,205	29,625
Building maintenance and services	17,322	22,200
Property management / building costs	4,620	5,209
	60,147	57,034
Total expenses	1,096,275	1,022,894
Excess of revenue over expenses before amortization		
of property and equipment	259,367	50,814
Amortization of property and equipment	(60,796)	(56,809)
Excess (deficiency) of revenue over expenses	<u>\$ 198,571</u>	\$ (5,995)

The Scott Mission Schedule 2 – Statement of Revenue and Expenses for the Nursery Program Year ended September 30

The following activity related to the City of Toronto Nursery program is included with revenue and expenses reported by the Mission for the year.

Revenue		2017	-	2016
Parent portion of fee subsidy	\$	505,036	\$	430,939
Parent fees	Ф	186,200	Φ	116,882
Operating and capital grant		90,448		110,002
Provincial wage enhancement		27,416		
Wage subsidy		13,728		103,840
veage subsidy	-	13,720	-	103,040
	_	822,828	_	651,661
Expenses				
Salaries		543,853		547,362
Benefits		121,154		134,688
Administration		25,500		20,178
	-	690,507		702,228
Rent		45,000		45,000
Food		40,965		43,733
Utilities and maintenance		35,423		43,674
Office		25,814		21,166
Programs		16,059		17,284
Professional fees		6,665		1,054
Cleaning and housekeeping		5,875		2,476
Training and development		5,655		6,542
Insurance		4,502		4,175
Business travel		2,861		1,783
Legal fees		2,404		1,275
-				
	-	191,223	-	188,162
Total expenses	_	881,730		890,390
Deficiency of revenue over expenses	\$	(58,902)	\$	(238,729)